### THE GATHERING OF SOUTHEAST WISCONSIN, INC.

#### FINANCIAL STATEMENTS

### FOR THE YEAR ENDED JUNE 30, 2017

(With Summarized Totals for the Year Ended June 30, 2016)



### THE GATHERING OF SOUTHEAST WISCONSIN, INC.

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#### Independent Auditor's Report

Board of Directors
The Gathering of Southeast Wisconsin, Inc.

We have audited the accompanying financial statements of The Gathering of Southeast Wisconsin, Inc. which comprise the balance sheet as of June 30, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Gathering of Southeast Wisconsin, Inc. as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Ritz Holman LLP**Serving businesses, nonprofits, individuals and trusts.

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The Gathering of Southeast Wisconsin, Inc.

#### **Report on Summarized Comparative Information**

We have previously audited The Gathering of Southeast Wisconsin, Inc.'s 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 1, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

RITZ HOLMAN LLP
Certified Public Accountants

Milwaukee, Wisconsin November 2, 2017

### THE GATHERING OF SOUTHEAST WISCONSIN, INC.

### BALANCE SHEET

JUNE 30, 2017

(With Summarized Totals for June 30, 2016)

#### **ASSETS**

AGGETG				
		2017		2016
CURRENT ASSETS	•	445 500	•	00.000
Cash and Cash Equivalents	\$	115,536	\$	68,882
Grants Receivable		15,075		21,115
Prepaid Expenses	<u> </u>	4,483	<u> </u>	2,404
Total Current Assets	\$	135,094	\$	92,401
FIXED ASSETS				
Leasehold Improvements	\$	13,825	\$	18,475
Equipment	Ψ	62,968	Ψ	69,758
Total Fixed Assets	\$	76,793	\$	88,233
Less: Accumulated Depreciation	Ψ	(56,774)	Ψ	(69,248)
Net Fixed Assets	\$	20,019	\$	18,985
Net i ixed / losets	Ψ_	20,010	Ψ	10,000
OTHER ASSETS				
Investments	\$	275,777	\$	278,074
Mooney Scholarship Fund	*	17,448	*	15,866
Beneficial Interest - Greater Milwaukee Foundation		127,362		117,684
Total Other Assets	\$	420,587	\$	411,624
TOTAL ASSETS	\$	575,700	\$	523,010
LIABILITIES AND NET ASSETS  CURRENT LIABILITIES				
Accounts Payable	\$	1,193	\$	2,991
Credit Card Payable	Ψ	3,959	Ψ	3,350
Accrued Payroll Liabilities		4,665		15,542
Current Portion of Capital Lease Obligations		1,453		1,134
Total Current Liabilities	\$	11,270	\$	23,017
Total Garrent Elabilises	<u> </u>	11,210	<u>*</u>	20,011
LONG-TERM LIABILITIES				
Capital Lease Obligations	\$	4,672	\$	5,806
Less: Current Portion of Capital Lease Obligations		(1,453)		(1,134)
Total Long-Term Liabilities	\$	3,219	\$	4,672
Total Liabilities	\$	14,489	\$	27,689
NET ASSETS	_		_	
Unrestricted	\$	414,401	\$	359,989
Temporarily Restricted		134,784		123,306
Permanently Restricted	_	12,026	_	12,026
Total Net Assets	<u>\$</u>	561,211	\$	495,321
TOTAL LIABILITIES AND NET ASSETS	\$	575,700	\$	523,010

The accompanying notes are an integral part of these financial statements.

# THE GATHERING OF SOUTHEAST WISCONSIN, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017 (With Summarized Totals for the Year Ended June 30, 2016)

	Uı	nrestricted	emporarily Restricted	manently estricted		2017 Total	2016 Total
REVENUE			 **************************************	 	-	***	
Churches	\$	44,067	\$ 	\$ 	\$	44,067	\$ 33,161
Individuals		133,688				133,688	132,106
Corporations		23,037				23,037	28,652
Capital Campaign		68,525				68,525	
Memorials - Bequests		14,585				14,585	22,120
Foundations		166,415				166,415	113,158
Hunger Relief Fund of Wisconsin		14,059				14,059	14,740
State and Federal Income		33,156				33,156	19,980
United Way		12,233				12,233	15,288
In-Kind Donations		323,363				323,363	276,445
Special Event Income		31,825				31,825	35,219
Special Event Expenses		(11,144)				(11, 144)	(12,562)
Investment Income		27,488	17,007			44,495	2,662
Gain (Loss) on Disposal of Fixed Assets		(3,648)				(3,648)	
Net Assets Released from Restrictions		5,529	(5,529)				
Total Revenue	\$	883,178	\$ 11,478	\$ 	\$	894,656	\$ 680,969
EXPENSES							
Community Meals Program  Management and	\$	737,387	\$ 	\$ 	\$	737,387	\$ 677,103
Supporting Services		54,623				54,623	60,600
Fundraising		36,756				36,756	20,250
Total Expenses	\$	828,766	\$ 	\$ 	\$	828,766	\$ 757,953
CHANGE IN NET ASSETS	\$	54,412	\$ 11,478	\$ 	\$	65,890	\$ (76,984)
Net Assets, Beginning of Year	<del></del>	359,989	 123,306	 12,026		495,321	 572,305
NET ASSETS, END OF YEAR	\$	414,401	\$ 134,784	\$ 12,026	\$	561,211	\$ 495,321

#### THE GATHERING OF SOUTHEAST WISCONSIN, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

### (With Summarized Totals for the Year Ended June 30, 2016)

	2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES Change in Net Assets Adjustments to Reconcile Change in Net Assets	\$ 65,890	\$	(76,984)
to Net Cash Used by Operating Activities Depreciation Expense Loss on Disposal of Fixed Assets Donated Fixed Assets	3,474 3,648 (3,100)		3,372 
Unrealized and Realized (Gain) Loss on Investments (Increase) Decrease in Grants Receivable	(44,491) 6,040		(2,657) 11,820 2,404
(Increase) Decrease in Prepaid Expenses Increase (Decrease) in Accounts Payable Increase (Decrease) in Credit Card Payable	(2,079) (1,798) 609		710 (459)
Increase (Decrease) in Accrued Payroll and Liabilities	 (10,877)		2,144
Net Cash Provided (Used) by Operating Activities	\$ 17,316	<u>\$</u>	(59,650)
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from Sale of Investments Purchase of Fixed Assets	\$ 35,528 (5,056)	\$	46,443
Net Cash Provided by Investing Activities	\$ 30,472	\$	46,443
CASH FLOWS FROM FINANCING ACTIVITIES Payment on Capital Lease Obligation	\$ (1,134)	\$	(884)
Net Cash Used by Financing Activities	\$ (1,134)	\$	(884)
Net Increase (Decrease) in Cash and Cash Equivalents	\$ 46,654	\$	(14,091)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	 68,882		82,973
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 115,536	\$	68,882
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Interest Paid Donated Fixed Assets	\$ 1,332 3,100	\$	1,581 

The accompanying notes are an integral part of these financial statements.

#### NOTE A - Summary of Significant Accounting Policies

#### Organization

The Gathering of Southeast Wisconsin, Inc. provides meals and associated services or programs to those who would otherwise go hungry or without.

#### **Accounting Method**

The financial statements of the Organization have been prepared on the accrual basis of accounting.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents include all highly liquid debt instruments with original maturities of three months or less.

#### **Fixed Assets**

Fixed assets in excess of \$1,000 are recorded at cost. Depreciation is provided over the useful life of the assets using the straight-line method.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Management believes all receivables will be collected in accordance with the terms of the agreements. Thus, no allowance for uncollectible accounts is necessary at year end.

#### **Basis of Presentation**

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Assets of the restricted classes are created only by donor-imposed restrictions.

At June 30, 2017, the Organization had \$127,362 of temporarily time-restricted net assets, \$7,422 of temporarily purpose-restricted net assets and \$12,026 of permanently restricted net assets.

#### **Contributions and Donations**

All contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as temporarily or permanently restricted support and increase the respective class of net assets. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Investment income that is limited to specific uses by donor restrictions is reported as increases in unrestricted net assets if the restrictions are met in the same reporting period as the income is recognized.

#### NOTE B - Comparative Financial Information

The financial information shown for 2016 in the accompanying financial statements is included to provide a basis for comparison with 2017 and presents summarized totals only. The comparative information is summarized by total only, not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity to generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2016, from which the summarized information was derived.

For comparability, certain 2016 amounts have been reclassified to conform with classifications adopted in 2017. The reclassifications have no effect on reported amounts of net assets or changes in net assets.

#### NOTE C - Beneficial Interest - Greater Milwaukee Foundation

The Organization has two accounts that are located at the Greater Milwaukee Foundation. The first account is a designated fund in which the Organization has a 100% beneficial interest. The balance of this account at June 30, 2017, was \$25,851. The principal from this account is inaccessible to the Organization; they only have access to the income earned. In accordance with generally accepted accounting principles, the principal amounts are not recorded on the Organization's statements of financial position.

The second account is the Gathering Memorial Fund, an Agency Endowment Fund, created by the Organization with the Greater Milwaukee Foundation. The balance of this account at June 30, 2017, was \$127,362. The principal from this account is inaccessible to the Organization; they only have access to the interest earned.

The Organization has adopted Financial Accounting Standards Transfers of Assets to Not-for-Profit or Charitable Trust That Raises or Holds Contributions for Others. The Organization has designated itself as the sole beneficiary of the income from the investment of these funds. The board of trustees of the Greater Milwaukee Foundation shall have the power to modify any restriction or condition on the distribution of funds for any specified charitable purpose or to a specified organization if, in the sole judgment of the board, such restriction or condition becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community served.

#### NOTE D - Mooney Scholarship Fund

A permanently restricted endowment fund has been set up by the Organization for the Michelle Mooney Scholarship Fund of The Gathering. This money is held by the Trustees of Funds and Endowments, Inc. When the principal balance of the fund reaches \$10,000, distributions can be made. Distributions will be granted upon the recommendation of the Board of Directors of the Organization. At June 30, 2017, the fair value of this account was \$17,448.

#### NOTE E - Investments

Investments are stated at fair market value.

Investment income consists of the following at June 30, 2017:

Interest and Dividends	\$ 9,930
Investment Fees	(105)
Realized Gain	2,078
Unrealized Gain	_32,592
Total	<b>\$44,495</b>

#### NOTE F - Endowment

#### Interpretation of Relevant Law

The State of Wisconsin adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and Enhanced Disclosures for All Endowment Funds. UPMIFA requires that the portion of a donor-restricted endowment fund that is classified as permanently restricted net assets is not reduced by losses on the investment of the fund, except to the extent required by the donor. Likewise, the amount of permanently restricted net assets is not reduced by an organization's appropriations from the fund. The portion of the fund that is not classified as permanently restricted net assets is reported as temporarily restricted net assets until appropriated for expenditure by the Organization.

The Organization has adopted the following investment objectives, goals and guidelines:

#### **Investment Objectives**

The Organization's investments are defined as a hybrid combination of endowment and savings account. When possible, investments will resemble an endowment with the principal remaining invested according to investment goals and guidelines below. However, should the Organization require additional dollars to fund operations (beyond what is available in cash and cash equivalents at the time), investments will serve as a reserve savings account, and a portion of the investments may be liquidated to fund operations as needed.

In accordance with the existing policy, investments are to remain within a target band of six (6) to twelve (12) months of the current fiscal year operating budget. Should investments drop below the six-month band or exceed the 12-month band, the Organization's financial position will be reassessed by the Board of Directors.

#### NOTE F - Endowment (continued)

#### **Investment Goals**

Based on the investment objectives stated above, the goals pertaining to investments include:

- · Capital preservation.
- Prudent growth over an investment cycle, defined as net returns exceeding inflation over a three- to five- year period in order to preserve purchasing power.
- Liquidity and accessibility to assets should they be needed to fund operations.
- Minimization of investment expenses, including mutual fund expense ratios and transaction costs.

While capital preservation is important, a strategy that is positioned too conservatively may, over time, lead to such low returns that inflation alone diminishes the relative value of the fund. Because The Gathering of Southeast Wisconsin, Inc. is an organization whose work will most likely be needed in perpetuity, investing for some growth over the long term is prudent even if it can be somewhat unsettling in the short term, particularly in the case of a market downturn. Investment according to the guidelines below should provide sufficient capital preservation in down markets while remaining invested in equities for long-term growth.

#### **Investment Guidelines**

Given the investment goals stated above, the following are allocation targets for investments:

Asset Class	Target Allocation	Allowable Range
Equity	60%	45-70%
Fixed Income*	40%	30-55%

<sup>\*</sup>Fixed income includes cash and cash equivalents within assets designated as investments.

Direct investment in alternative investments (including, but not limited to, real estate and hedge funds) is not considered appropriate for the Organization's investments.

Fund distributions (dividends and capital gains) are to be reinvested.

Endowment net assets composition as of June 30, 2017, is as follows:

	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total Net <u>Assets</u>
Michelle Mooney Scholarship Fund	<u>\$5,422</u>	\$12,026	<u>\$17,448</u>
Total	<u>\$5,422</u>	<u>\$12,026</u>	<u>\$17,448</u>

#### NOTE F - Endowment (continued)

Changes in endowment net assets as of June 30, 2017 are as follows:

	Temporarily Restricted	Permanently <u>Restricted</u>	Total Net <u>Assets</u>
Endowment Net Assets,			
Beginning of Year	\$3,622	\$12,026	\$15,648
Contributions		******	
Investment Income	1,800	-	1,800
Net Appreciation			
Amounts Appropriated for Expenditure	and had one		
Endowment Net Assets, End of Year	<u>\$5,422</u>	<u>\$12,026</u>	<u>\$17,448</u>

#### NOTE G - Fair Value Measurements

The Organization has adopted the Financial Accounting Standards Board guidance on fair value measurements. A three-tier hierarchy is used to maximize the use of observable market data inputs and minimize the use of unobservable inputs, and to establish classification of fair value measurements for disclosure purposes. Financial assets valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets valued using level 2 inputs are based primarily on quoted prices for similar assets in active or inactive markets. Financial assets valued using level 3 inputs are based primarily on valuation models with significant unobservable pricing inputs and which result in the use of management estimates.

The following table sets forth, by level within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2017:

Investment Category	Fair Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Signif Oth Obser Inp ( <u>Lev</u>	ner rvable	Signit Unobser Inpu ( <u>Lev</u> e	vable its
Mutual Funds Michelle Mooney Fund GMF Investments	\$275,777 17,448 <u>127,362</u>	\$275,777 17,448 ———————————————————————————————————	\$		\$ 127	 7,362
Total	\$420,587	<u>\$293,225</u>	\$		<u>\$127</u>	7,362

GMF Investments include equities securities, fixed income securities, absolute return hedge funds and long/short equity hedge funds. These funds are held by the Greater Milwaukee Foundation.

#### NOTE G - Fair Value Measurements (continued)

The Michelle Mooney Scholarship Fund of the Gathering includes cash and equities securities. The funds are held by the Trustees of Funds and Endowment, Inc.

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

		ements Using Significant ble Inputs (Level 3)
	GMF <u>Investment</u>	<u>Total</u>
Beginning Balance, July 01, 2016 Total Gains or Losses	\$117,684	\$117,684
(Realized/Unrealized) Purchases, Issuances, and	12,854	12,854
Settlements	2,458	2,458
Grants Distributed	(4,335)	(4,335)
Investment Fees	(1,299)	(1,299)
Transfers in and/or out of Level 3		
Ending Balance, June 30, 2017	\$127,362	\$127,362

#### NOTE H - Capital Lease

The Organization has a capital lease for a copy machine with a fair market value of \$6,999 at lease inception. The economic substance of the lease is that the Organization is financing the acquisition of the asset through the lease and, accordingly, it is recorded in the Organization's assets and liabilities. The assets are included under Fixed Assets and are being depreciated over the lease terms and useful life of five years. Accumulated depreciation was \$3,383 as of June 30, 2017, and depreciation expense of \$1,400 is included in the year ended June 30, 2017.

The following is a schedule by years of the future minimum lease payments required as of June 30, 2017:

Year Ending June 30,	Principal	<u>Interest</u>	<u>Total</u>
2018	\$1,453	\$1,013	\$2,466
2019	1,863	603	2,466
2020	<u>1,356</u>	<u>118</u>	1,474
Total	<u>\$4,672</u>	<u>\$1,734</u>	<u>\$6,406</u>

#### NOTE I - Operating Leases

The Organization operates at four different locations. At one location, the Organization entered into a one-year occupancy lease agreement on February 1, 2014. The lease will automatically renew annually absent a termination notice 60 days prior to termination. Each year the monthly rent payment increases 4.0%. The monthly payments are \$1,193 as of June 30, 2017. The other locations are on month-to-month agreements.

#### NOTE J - In-Kind Donations

The Organization receives various in-kind donations. These in-kind donations are valued at fair market value on the date of donation and are included in both revenue and expenses.

In-kind donations consist of the following for the year ended June 30, 2017:

	Amount
Leadership Volunteers	\$ 78,797
Donated Refrigerator	3,100
Donated Food	241,466
Total	\$323,363

The Organization also received group and individual volunteer meal serving, cleaning, decorating, cooking assistance and organizing services at all meal sites for the year ended June 30, 2017.

#### NOTE K - Pension Plan

The Organization maintains a 401(k) plan for all its employees. The Organization matches up to 5% of salaries for each employee. The Organization contributed \$7,460 to its pension plan as of June 30, 2017.

#### NOTE L - Temporarily Restricted Net Assets

At June 30, 2017, the Organization had \$134,784 of temporarily restricted net assets, which consisted of the following:

GMF	\$127,362
Fresh Produce Purchases	2,000
Mooney Scholarship Fund	5,422
Total	<u>\$134,784</u>

#### **NOTE M - Income Taxes**

The Organization is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and is classified as other than a private foundation. Management has reviewed all tax positions recognized in previously filed tax returns and those expected to be taken in future tax returns. As of June 30, 2017, the Organization had no amounts related to unrecognized income tax benefits and no amounts related to accrued interest and penalties. The Organization does not anticipate any significant changes to unrecognized income tax benefits over the next year.

#### NOTE N - Subsequent Event

The Organization has evaluated events and transactions occurring after June 30, 2017, the date of the most recent balance sheet, through the date financial statements are available to be issued, November 2, 2017, for possible adjustment to the financial statements or disclosure and determined that no subsequent events need to be disclosed.

# THE GATHERING OF SOUTHEAST WISCONSIN, INC. SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

(With Summarized Totals for the Year Ended June 30, 2016)

		Management			
	Community	and			
	Meals	Supporting		2017	2016
	Programs	Services	Fundraising	Total	Total
Colorino and Manage	Ф 000 F00	<b>A</b> 04.005	Ф 04005	Φ 000.040	Φ 054.004
Salaries and Wages	\$ 220,539	\$ 24,205	\$ 24,205	\$ 268,949	\$ 254,964
Payroll Taxes	18,858	3,568	3,058	25,484	20,154
Employee Benefits	18,670	3,532	3,028	25,230	29,562
Retirement Benefits	5,520	1,045	895	7,460	12,748
Professional Fees	13,155	2,067	3,571	18,793	12,788
Accounting Fees		7,460		7,460	7,215
Insurance	7,211	1,272		8,483	8,169
Supplies	9,782			9,782	9,275
Office Expenses	1,389	833	555	2,777	6,349
Postage	1,805	360	1,444	3,609	4,300
Program Expense	101,961			101,961	88,239
Equipment Rental and					
Maintenance	11,542			11,542	12,252
Food	267,133			267,133	229,620
Depreciation	3,474			3,474	3,372
Travel Expense	7,913			7,913	10,086
Occupancy	40,058	10,015		50,073	47,279
Non-Capital Fixed Asset Purchases	7,311			7,311	
Interest Expense	1,066	266_		1,332	1,581_
TOTALS	\$ 737,387	\$ 54,623	\$ 36,756	\$ 828,766	\$ 757,953